

# Request for Goods/And or Services



Government of Samoa

**ELECTRIC POWER CORPORATION**

**PROCUREMENT OF GOODS**

**BID DOCUMENTS FOR PROCUREMENT OF**

**"SUPPLY OF EQUIPMENT FOR HYDRO POWER STATIONS COMMUNICATION AND SCADA SYSTEM"**

**INVITATION TO BID**

**Invitation To Bid No:** *SAMEPC 11/2018 - SUPPLY OF EQUIPMENT FOR HYDRO POWER STATIONS COMMUNICATION AND SCADA SYSTEM PROJECT*

**Tender Closes:** *26th March 2018, 10:00am*

**Procuring Entity:** *Electrical Power Corporation*

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## **Background**

### **PART I INVITATION FOR BID**

#### **Section 1 Letter of Invitation to Bid**

### **PART II BIDDING PROCESS**

#### **Section 2 Instructions to Bidders (ITB)**

This section provides to the Bidders information regarding the eligibility criteria, form, procedure and timing of bidding.

#### **Section 3 Bid Data Sheet (BDS)**

This section specifies the parameters of the Instructions to Bidders and particularises and supplements the information requirements included in Section 2- ITB.

#### **Section 4 Bid Forms & Evaluation Criteria**

This Section specifies the requirements and criteria(s) to assist the Bidder with their bid submission and which they must also conform with. This section also provides the forms to be used by the bidders for bid submission. Bid Submission will be evaluated in accordance with the specified requirements and criteria set out herein to determine the lowest evaluated bid and the qualifications of the Bidder to perform the contract.

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This Section contains the terms and conditions of the contract between the Procuring Entity and the Bidder to whom which the contract will be awarded.

#### **Section 6 Lists of Contract Annex (LCA)**

This Section contains list of documents in relation to the terms and conditions of the contract which must be provided by the successful Bidder upon the award of the contract and shall form part of the Contract.

## **PART I**

## **INVITATION TO BID FOR DIRECT PURCHASE OF GOODS AND/ OR SERVICES**

### **Section 1 – Letter of Invitation to Bid**

- A. The General Manager on behalf of the Electric Power Corporation (“the Principal”) invites bids from interested bidders for the ***“SUPPLY OF WORKS FOR HYDRO POWER SCHEMES COMMUNICATION AND SCADA SYSTEM PROJECT”***
- B. This Invitation for Bids includes the following Bidding Documents
- (i) Section 1 - Letter of Invitation to Bid
  - (ii) Section 2- Instruction to Bidders
  - (iii) Section 3- Bid Data Sheet
  - (iv) Section 4- Bid Forms & Evaluation Criteria
  - (v) Section 5- Contract
  - (vi) Section 6- List of Contract Schedules & Annexes
- C. All Bids must observe the Bidding Process and Specification(s). It is also necessary for all Bidders to peruse the Contract.
- D. For enquiries and the inspection of the bidding documents before submission, bidders should contact the following person at the address given below from 9.00am to 5.00pm on normal working days:
- Asolima Leapai  
Electric Power Corporation  
Fuluasou Substation  
Sogi, Apia  
SAMOA
- Phone number: 65551  
Email address: leapaia@epc.ws
- E. Interested Bidders can download Bidding Documents from EPC website: [www.epc.ws](http://www.epc.ws) or uplift them from the Principal at the address indicated above.
- F. Tender will close on Monday 26<sup>th</sup> March 2018 at 10:00am. All Bids must be deposited in the Tender Box located at the Ministry of Finance, Level 4 Central Bank of Samoa Building, Apia, Samoa and no later than Monday 26th March 2018, 10:00am
- G. All Bids must be delivered in a sealed envelope at the address provided and marked as follow:

***“Tender for the Supply of Equipment for Hydro Power Stations Communication and SCADA System Project”***

The Secretary  
Samoa National Tenders Board  
Ministry of Finance  
Level 4, Central Bank Building  
Apia  
**SAMOA**

- H. All Bids will be opened immediately after the given date of deadline in the presence of the Evaluation Committee and any bidders’ or their representatives who choose to attend.
- I. All Bids must be in hard copies. There must be:  
(i) one (1) original of all Bids which must be clearly marked “ORIGINAL”;  
(ii) two (2) other copies of all Bids clearly marked “COPY”; and
- In the event of any discrepancy between the original and the copies, the original shall prevail.
- J. Late Bids will not be considered and will be returned to the bidder unopened.
- K. The Principal shall not be responsible for any costs or expenses incurred by the bidders in connection with the preparation or delivery of Bids.
- L. Bidders **MUST** provide all information required under this bidding document. Bids that do not include all of the information required will be deemed to be non – responsive.

.....  
Tologata Tile Leia  
**GENERAL MANAGER**  
**ELECTRIC POWER CORPORATION**



**PART II**                      **BIDDING PROCESS FOR DIRECT PURCHASE OF**  
**GOODS AND/ OR SERVICES**

**Section 2**                      **Instruction to Bidders (ITB)**

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## Section 2- Instructions to Bidders

### A. General

1. **Scope of Bid**
  - 1.1 The Principal, as indicated in the **BDS** issues this Bidding Document for the supply of the Goods specified in Schedule 1 Section 4 (Bid Forms and Evaluation Criteria) of the Bidding Document. The name of the Bidding Process and Invitation for Bid is provided in the **BDS**.
  - 1.2 Throughout this Bidding Document:
    - (a) “in writing” means communicated in written form;
    - (b) “day” means calendar day;
    - (c) “bidder(s)” means the eligible bidder submitting bid;
    - (d) except where the context requires otherwise, words indicating the singular also include the plural and words indicating the plural also include the singular; and
    - (e) except where the context requires otherwise, words indicating one gender also includes the other.
2. **Eligible Bidders**
  - 2.1 A Bidder may be a natural person, private entity subject to ITB 2.2 or any combination of them in the form of a Joint Venture (JV) under an existing agreement. In the case of JV:
    - (a) all partners shall be jointly and severally liable for the execution of the Contract in accordance with the Contract terms; and
    - (b) the JV shall nominate a Representative who shall have the authority to conduct all business for and on behalf of any and all the parties of the JV during the bidding process and, in the event the JV is awarded the Contract, during the contract execution.
  - 2.2 A Bidder and all parties constituting the Bidder must be incorporated, registered with the Ministry of Commerce Industry and Labour and with the Ministry for Revenue, and operates in conformity with the provisions of the laws of the Independent State of Samoa (“Samoa”).



- 2.3 A Bidder may be considered to be in a conflict of interest with one or more parties in this bidding process if bidder:
- (a) Received or will receive any direct or indirect subsidy from any of the bidders; or
  - (b) Participates in more than one bid in this bidding process. Participation by a Bidder in more than one Bid will result in the disqualification of all Bids in which the party submitted and involved in. However, this does not limit the inclusion of the same subcontractor in more than one bid; or
  - (c) Any of its affiliates has been hired (or proposed to be hired) by the Principal in the preparation of this Tender.
- 2.4 Bidders upon reasonable request by the Principal shall provide such evidence of their eligibility that is satisfactory to the Principal.

#### **B. Contents of Bidding Document**

### **3. Sections of Bidding Document**

- 3.1 The Bidding Document consists of Parts I, II & III which includes all the Sections indicated below, and should be read in conjunction with any Addendum issued in accordance with ITB 5.

#### **PART I**

Section 1 - Letter of Invitation to Bid

#### **PART II**

Section 2- Instruction to Bidders

Section 3- Bid Data Sheet

Section 4- Bid Forms & Evaluation Criteria

#### **PART III**

Section 5- Contract

Section 6- List of Contract Schedule(s) & Annexes

- 3.2 The Principal is not responsible for the completeness of the Bidding Document and their addendum, if they were not obtained directly from the Principal and obtained through the process stated by the Principal in the Invitation to Bid.

3.3 The Bidder is expected to examine all instructions, forms, terms, and specifications in the Bidding Document. Failure to furnish all information or documentation required by the Bidding Document may result in the rejection of the bid.

**4. Clarification of Bidding Document and Pre-Bid Meeting**

4.1 A prospective Bidder requiring any clarification of the Bidding Document shall contact the Principal in writing at the Principal's addresses indicated in the BDS or raise his or her inquiries during the pre-bid meeting if provided for in accordance with ITB 4.2. The Principal will respond in writing to any request for clarification, provided that such request is received prior to the deadline for submission of bids, within a period given in the **BDS**. The Principal shall forward copies of its response to all Bidders who have acquired the Bidding Document in accordance with ITB 3.2, including the description of the inquiry but without identifying its source. Should the Principal deem it necessary to amend the Bidding Document as a result of a request for Clarification, it shall do so following the procedure under ITB 5 and ITB 19.

4.2 The Bidders designated representative is invited to attend a pre-bid meeting, if provided for in the **BDS**. The purpose of the meeting will be to clarify issues and to answer question on any matter that may be raised at that stage.

4.3 For the purpose of the pre-bid meeting the Bidder is requested, as far as possible, to submit any questions in writing, to reach the Principal not later than the day specified in the **BDS**.

4.5 Non attendance at the pre-bid meeting will not be a cause for disqualification of a Bidder.

**5. Amendment of Bidding Document**

5.1 At any time prior to the deadline for submission of bids, the Principal may amend the Bidding Document by issuing an addendum.

5.2 Any addendum issued shall be part of the Bidding Document and shall be communicated in writing to all who have obtained the Bidding Document from the Principal in accordance with ITB 3.2

5.3 To give prospective Bidders reasonable time in which to take an addendum into account in preparing their bids, the Principal may, at its discretion, extend the deadline for the submission of bids, pursuant to ITB 19.2.

### C. Preparation of Bids

- 6. Cost of Bidding** 6.1 The Bidder shall bear all costs associated with the preparation and submission of its Bid, and the Principal shall in no case be responsible or liable for the costs, regardless of the conduct or outcome of the bidding process.
- 7. Language of Bid** 7.1 The Bid, as well as all correspondence and documents relating to the bid exchanged by the Bidder and the Principal, shall be written in the language specified in the **BDS**.
- 8. Documents Comprising The Bid** 8.1 The Bid shall comprise the following:
- (a) Bid Offer;
  - (b) Completed Schedules, in accordance with ITB 9 and ITB 11, or as stipulated in the **BDS**;
  - (c) Bid Security in accordance with ITB 16;
  - (d) Alternative bids, at Bidder's option and if permissible, in accordance with ITB 10;
  - (e) Documentary evidence in accordance with ITB 14 establishing the Bidder's qualifications to perform the contract;
  - (f) Technical Proposal in accordance with ITB 13;
  - (g) In the case of a bid submitted by a JV, the JV agreement; and
  - (h) Any other document required in the **BDS**.
- 9. Bid Offer and Schedules** 9.1 The Bid Offer, Schedules, and all documents listed under ITB 8 shall be prepared using the relevant forms in Section 4 (Bid Forms & Evaluation Criteria), if so provided. The forms must be completed without any alterations to the text, and no substitutes shall be accepted. Unless otherwise required by the information sheets or bid forms all blank spaces shall be filled in with the information requested.
- 10. Alternative Bids** 10.1 Unless otherwise indicated in the **BDS**, alternative bids shall not be considered.
- 11. Bid Prices** 11.1 The prices quoted by the Bidder in the Bid Offer and in the Schedules shall conform to the requirements specified below.

- 11.2 The Bidder shall submit a bid for the Supply of any of the Items listed in the BDS and as detailed in Schedule 1 (Schedule of Prices and Bill of Quantities) by correctly completing the rates and prices as set out in Schedule 1.
- 11.3 The price to be quoted in the Bid Offer shall be the total price of the Bid (Total of ALL Items identified in the Schedule of Prices).
- 11.4 The Bid Price shall be inclusive of VAGST and any relevant duties, taxes, and other levies payable by the Supplier.
- 12. Currencies of Bid and Payment** 12.1 The currency (ies) of the bid and payment shall be specified in the **BDS**.
- 13. Documents Comprising The Technical Proposal** 13.1 The Bidder shall furnish a Technical Proposal which includes the documents specified in the **BDS** in sufficient detail to demonstrate the adequacy of the Bidders proposal to meet the tender requirements & the completion time(s).
- 14. Documents Establishing The Qualifications of the Bidder** 14.1 To establish its qualifications to perform the Contract in accordance with Section 4 (Bid Forms and Evaluation Criteria) the Bidder shall provide the information requested in the corresponding information sheets included in Section 4 (Bid Forms and Evaluation and Criteria).
- 15. Period of Validity of Bids** 15.1 Bids shall remain valid for the period specified in **BDS** from the date on which the Samoa Tenders Board opens the Bids. A bid valid for a shorter period shall be rejected by the Principal as non-responsive.
- 15.2 In exceptional circumstances, prior to the expiration of the bid validity period, the Principal may request Bidders to extend the period of validity of their bids. The request and the responses shall be made in writing and must specify the extended time period. If a bid security is requested in accordance with ITB 16, it shall also be extended for a corresponding period. A bidder may refuse the request without forfeiting its bid security. A Bidder granting the request shall not be required or permitted to modify its bid.
- 15.3 The Bidder shall forfeit the Bid Security in the event that he has withdrawn his bid prior to the expiration of the Bid Validity Period.

## 16. Bid Security

16.1 Unless otherwise specified in the BDS, the Bidder shall furnish as part of its bid, in original form a Bid Security as specified in **BDS**.

16.2 The amount for the Bid Security is specified in the **BDS**.

16.3 If a bid security is specified pursuant to ITB 16.1, the bid security shall be, at the Bidder's option, in any of the following forms:

- (a) an unconditional Bank guarantee; or
- (b) a valid certified Bank Cheque.

In the case of a bank guarantee, the bid security shall be submitted either using the Bid Security Form included in Section 4 (Bid Forms & Evaluation Criteria) or another form acceptable to the Principal. The form must include the complete name of the Bidder; the Bid security shall be valid for 1 month beyond the original validity period of the bid or beyond any period of extension if requested under ITB 15.2.

16.4 Any Bid not accompanied by an enforceable bid security if required in accordance with ITB 16.1, shall be rejected by the Principal as non-responsive.

16.5 If a bid security is specified pursuant to ITB 16.1, the bid security of the successful Bidder shall be returned as promptly as possible once the successful Bidder has signed the Contract and furnished the required performance security.

16.6 The bid security may be forfeited:

- (a) if a Bidder withdraws its bid during the period of bid validity;
- (b) if the successful Bidder fails to:
  - (i) sign the Contract in accordance with ITB 34; or
  - (ii) furnish a performance security in accordance with ITB 35 & the insurance requirements in accordance with ITB 36.

16.7 The Bid Security of a JV shall be in the name of the JV that submits the bid.

## 17. Format and

17.1 The Bidder shall prepare one original of the

## Signing of Bid

documents comprising the bid as described in ITB 8 and clearly mark it "ORIGINAL". Alternative bids, if permitted in accordance with ITB 10, shall be clearly marked "ALTERNATIVE". In addition, the Bidder shall submit copies of the bid in the number specified in the **BDS**, and clearly mark each of them "COPY". In the event of any discrepancy between the original and the copies, the original shall prevail.

- 17.2 The original and all copies of the bid shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on for or on behalf of the Bidder. The position of the authorized person (s) signing must be typed or clearly printed below the signature.

## D. Submission and Opening of Bids

### 18. Sealing and Marking of Bids

- 18.1 Bidders must submit their bids through hand. Procedures for submission, sealing and marking are as follows:

- (a) Bidders submitting bids shall enclose the original and each copy of the Bid, in separate sealed envelopes, duly marking the envelopes as "ORIGINAL" and "COPY". These envelopes containing the original and the copies shall then be enclosed in one single envelope. The rest of the procedure shall be in accordance with ITB 19 and ITB 20.
- (b) Electronic Bids shall not be permitted.

- 18.2 The inner and outer envelopes shall:

- (a) bear the name and address of the Bidder;  
(b) be addressed as provided in **BDS** 19.1;  
(c) bear a warning not to open before the time and date for bid opening.

- 18.3 If all envelopes are not sealed and marked as required, the Principal will assume no responsibility for the misplacement or premature opening of the bid.

### 19. Deadline for Submission of Bids

- 19.1 Bids must be received & must be in the Tender Box at the location set out in the **BDS** no later than the date and time indicated in the **BDS**.

19.2 The Principal may, at its discretion, extend the deadline for the submission of bids by amending the Bidding Document in accordance with ITB 5, in which case all rights and obligations of the Principal and Bidders previously subject to the deadline shall thereafter be subject to the deadline as extended.

**20. Late Bids**

20.1 The Principal shall not consider any bid that arrives after the deadline for submission of bids, in accordance with ITB 19. Any bid received by the Principal after the deadline for submission of bids shall be declared late and returned unopened to the Bidder.

**21. Withdrawal, Substitution, and Modification of Bids**

21.1 A Bidder may withdraw, substitute, or modify its bid after it has been submitted and before the deadline by sending a written notice, duly signed by the bidder or an authorized representative, and shall include a copy of the authorization in accordance with ITB 17.2 (except that the withdrawal notices do not require copies). The corresponding substitution or modification of the bid must accompany the respective written notice. All Substitutions, Modifications and Withdrawals must be:

(a) Prepared and submitted in accordance with ITB 17 and ITB 18 (except that withdrawal notices do not require copies), and in addition, the respective envelopes shall be clearly marked "WITHDRAWAL," "SUBSTITUTION," "MODIFICATION;" and

(b) Received by the Principal prior to the deadline prescribed for submission of bids, in accordance with ITB 19.

21.2 Bids requested to be withdrawn in accordance with ITB 21.1 shall be returned unopened to the Bidder.

22.3 No bid may be withdrawn, substituted, or modified in the interval between the deadline for submission of bids and the expiration of the period of bid validity or any extension thereof.

**22. Bid Opening**

22.1 The bids shall be opened at the address, date and time specified in the **BDS** in the presence of Bidders designated representative and anyone who choose to attend.

22.2 First, envelopes marked "WITHDRAWAL" shall be opened and read out and the envelope with the corresponding bid shall not be opened, but returned to the Bidder. No bid withdrawal shall be permitted unless the corresponding withdrawal notice contains a valid

authorization to request the withdrawal and is read out at bid opening. Next, envelopes marked "SUBSTITUTION" shall be opened and read out and exchanged with the corresponding bid being substituted, and the substituted bid shall not be opened, but returned to the Bidder. No bid substitution shall be permitted unless the corresponding substitution notice contains a valid authorization to request the substitution and is read out at bid opening. Envelopes marked "MODIFICATION" shall be opened and read out with the corresponding bid. No bid modification shall be permitted unless the corresponding modification notice contains a valid authorization to request the modification and is read out at bid opening. Only envelopes that are opened and read out at bid opening shall be considered further.

22.3 All other envelopes shall be opened one at a time, reading out: the name of the Bidder; the Bid Price(s), bid security and any other details as the Principal may consider appropriate. Only discounts and alternative offers read out at bid opening shall be considered for evaluation. No bid shall be rejected at bid opening except for late bids, in accordance with ITB 20.

22.4 There will be a record of bid opening that shall include, as a minimum: the name of the Bidder and whether there is a withdrawal, substitution, or modification; the Bid Price, presence or absence of a bid security. The Bidders' representatives who are present shall be requested to sign the record. The omission of a Bidder's signature on the record shall not invalidate the contents and effect of the record.

22.5 The bids shall be delivered to the Principal to continue to hold the bids in safe storage for prompt evaluation and.

#### **E. Evaluation of Bids**

### **23 Bid Evaluation Committee**

23.1 A Bid Evaluation Committee will be formed by the Principal to conduct the evaluation of bids and to prepare the evaluation report.

23.2 The Bid Evaluation Committee shall be composed of an odd number, not less than three, inclusive of Government personnel as specified in the **BDS** and/or private experts, headed by a Chair selected by the members.



- 23.3 Regardless of institutional affiliation, each member shall exercise objective and independent judgment, and decide all matters in the public interest.
- 23.4 All Bid Evaluation Committee members and other persons involved in assessing or deciding on the award of a contract must declare any interest in any company or close family relationship to the manager or owner of any company which has made a bid and shall be excluded from the evaluation and decision making process on that particular tender and shall not have access to any documents or information relating to that particular tender.
- 23.5 Private sector experts shall, as a condition of their participation, sign appropriate forms declaring that they have no interests of the types described in ITB 23.4; accepting the application of Government personnel ethics standards in the performance of their duties; and undertaking not to use any information relating to or resulting from the bid evaluation for any non-Governmental purpose nor to disclose it outside of the Government.
- 23.6 The Evaluation Committee may use the criteria and methodologies listed below:
- (a) The bid price;
  - (b) Schedule of Prices and Break Down/Summary of Costs;
  - (c) Application of all evaluation factors indicated in Section 4 (Bid Forms and Evaluation Criteria)

## **24. Confidentiality**

- 24.1 Information relating to the examination, evaluation, comparison, and post qualification of bids and recommendation of contract awards shall not be disclosed to Bidders or any other persons not officially concerned with such process until Tender's Board has confirmed award of Contract.
- 24.2 Any attempt by a Bidder to influence the Principal or persons involved in the evaluation of bids or Contract award decisions may result in the rejection of that particular bidders bid.
- 24.3 Notwithstanding ITB 24.2, from the time of bid opening to the time of Contract award, if any Bidder wishes to contact the Principal on any matter particularly in relation to clarifications related to the bidding process, it may do so in writing.

- 25. Clarifications of Bids**
- 25.1 To assist in the examination, evaluation and comparison of the bids, and qualification of the Bidders, the Tender’s Board or the Evaluation Committee may request any Bidder for clarification of its bid. Any clarification submitted by a Bidder that is not in accordance with the abovementioned request shall not be considered.
- 25.2 The request for clarification and the response from the bidder shall be in writing.
- 25.3 No change in the prices or substance of the bid shall be sought, offered or permitted, except to confirm the correction of arithmetic errors discovered by the Principal in the evaluation of the bids, in accordance with ITB 26.1.
- 25.4 If a Bidder does not provide clarifications of its bid by the date and time set in the Principal’s request for clarification, its bid may be rejected.
- 26. Alteration of Bids after Bid Opening**
- 26.1 No Bidder shall be permitted to alter its bid after the Bids have been opened, but obvious arithmetic or mathematical, computational mistakes, manifest clerical errors and clarifications not changing the substance of the bid may be accepted.
- 27. Deviations, Reservations and Omissions**
- 27.1 During the evaluation of bids, the following definitions apply:
- (a) “Deviation” is a departure from the requirements specified in the Bidding Document;
- (b) “Reservation” is the setting of limiting conditions or withholding from complete acceptance of the requirements specified in the Bidding Document; and
- (c) “Omission” is the failure to submit part or all of the information or documentation required in the Bidding Document.
- 28. Determination of Responsiveness**
- 28.1 The Principal’s determination of a bid’s responsiveness is to be based on the contents of the bid itself, as defined in ITB 8.
- 28.2 A substantially responsive bid is one that meets the requirements of the Bidding Document without material deviation, reservation, or omission. A material deviation, reservation, or omission is one that,
- (a) if accepted, would:

(i) affect in any substantial way the scope, quality, or performance of the Supply of Goods and/or Works specified in the Contract; or

(ii) limit in any substantial way the Principal's rights or the Bidder's obligation under the proposed contract if inconsistent with the Bidding Document; or

(b) if rectified, would unfairly affect the competitive position of other Bidders presenting substantially responsive bids.

28.3 The technical aspects of the bid submitted in accordance with ITB 13, Technical Proposal and ITB 14, Qualifications of Bidder in particular, to confirm that all requirements of Section 4 (Bid Forms & Evaluation Criteria) have been met without any material deviation, reservation or omission.

28.4 If a bid is not substantially responsive to the requirements of the Bidding Document, it shall be rejected by the Principal and may not subsequently be made responsive by correction of the material deviation, reservation, or omission.

**29. Correction of  
Arithmetical Errors**

29.1 Provided that the bid is substantially responsive, the Principal shall correct arithmetical errors on the following basis:

(a) only for unit price contracts, if there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail and the total price shall be corrected, unless the opinion of the Principal there is an obvious misplacement of the decimal point in the unit price, in which case the total price as quoted shall govern and the unit price shall be corrected;

(b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and

(c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject to (a) and (b) above.

- 29.2 If the Bidder that submitted the lowest evaluated bid does not accept the correction of errors, its bid is disqualified and its bid security may be forfeited.
- 30. Principal's Right to Accept Any Bid, and To Reject Any or All Bids** 30.1 The Principal reserves the right to accept or reject any bid, and to annul the bidding process and reject all bids at any time prior to contract award, without thereby incurring any liability to Bidders. In case of annulment, all bids submitted and specifically, bid securities, is promptly returned to the Bidders.
- 31. Bid Evaluation Report** 31.1 The Bid Evaluation Report by the Evaluation Committee with recommendation for award of contract is submitted to Tenders Board for its approval or recommendation to Cabinet where appropriate, in accordance with the provisions of the B4 Schedule of Authorities.
- 31.2 Each member of the Bid Evaluation Committee shall sign the Report, attesting to the accuracy of its contents. In the event that there are dissenting views, they must be indicated in the Report.

#### **F. Award of Contract**

- 32. Award Criteria** 32.1 The Principal shall award the Contract to the Bidder whose offer has been determined to be the lowest evaluated bid and is substantially responsive to the Bidding Document, provided further that the Bidder is determined to be qualified to perform the Contract satisfactorily.
- 33. Notification of Award** 33.1 Before the expiration of the bid validity period, the Principal shall notify the successful Bidder, in writing, via the Letter of Acceptance included in the Contract Forms, that its bid has been accepted. At the same time, the Principal shall also notify all other Bidders of the results of the bidding. This can only be done after Tenders Board has approved the award of the contract.
- 33.2 The Principal shall promptly respond in writing to any unsuccessful Bidder who, after notification of award in accordance with ITB 33.1, requests in writing the grounds on which its bid was not selected.
- 34. Signing of Contract** 34.1 Promptly after notifications, the Principal shall send the successful Bidder the Contract Agreement.

- 34.2 The Principal will arrange the date and time for execution of Contract.
- 35. Performance Security**
- 35.1 The successful Bidder shall within the number of days specified in the **BDS** furnish the performance security in accordance with the conditions of contract.
- 35.2 Failure of the successful Bidder to submit the above-mentioned Performance Security or to sign the Contract shall constitute sufficient grounds for the annulment of the award and forfeiture of the bid security.
- 35.3 In the event the Bidder do not furnish the Principal with the Performance Security (within the time specified by the Principal) or sign the Contract (on the date or time as specified in a letter by the Principal to the Successful Bidder (without an excuse), the Principal may award the Contract to the next lowest evaluated Bidder whose offer is substantially responsive and is determined by the Principal to be qualified to perform the Contract satisfactorily.

### **Section 3- Bid Data Sheet (BDS)**

This section specifies the parameters of the Instructions to Bidders and particularises and supplements the information or requirements in Section 2 (ITB).

#### **A. Introduction**

<b>ITB 1.1</b>	The Principal is: the Electrical Power Corporation
<b>ITB 1.1</b>	The Name of the Bidding Process is: <b>Open Competitive Bidding (Public Tendering)</b>

<b>ITB 1.1</b>	The Name of the Invitation for Bid is: <b><i>“SAMEPC11/2018 - Supply of Works for the Hydro Power Stations Communication and SCADA System”</i></b>

### **B. Contents of Bidding Document**

<b>ITB 4.1</b>	For <b><u>clarification purposes</u></b> only, the Principal’s address is:  Attention: Asolima Leapai Address: Electric Power Corporation Telephone:65551/7673777 Facsimile number: NA  Requests for clarification should be received by the Principal no later than 19th March 2018
<b>ITB 4.2</b>	A Pre- Bid meeting will take place at the following date, time and place: There is no Pre-Bid Meeting
<b>ITB4.3</b>	All queries and requests for clarifications should be put into writing and delivered to the Principal's address by Monday 19th March 2018.

### **C. Preparation of Bids**

<b>ITB 7.1</b>	The Language of the Bid is: <b><i>English</i></b>
<b>ITB 8.1 (b)</b>	In accordance with ITB 9 and ITB 11, the following schedules shall be submitted with the bid: <ul style="list-style-type: none"> <li>• Schedule 1 – Schedule of Prices and Bill of Quantities;</li> <li>• Schedule 2 – Delivery Schedule; and</li> <li>• Schedule 3 – Summary of Costs.</li> </ul>
<b>ITB 8.1(h)</b>	<ul style="list-style-type: none"> <li>• Valid Business License;</li> <li>• Statement of Litigation;</li> <li>• Financial Evidence of Bidders Financial soundness;</li> <li>• Proof of Financial Resources;</li> <li>• List of Past &amp; Current contracts or supply of goods similar to the supply of goods proposed;</li> <li>• Table of Personnel &amp; Curriculum Vitae of Key Positions.</li> </ul>
<b>ITB 10.1</b>	Alternative Bids shall not be permitted
<b>ITB 11.2</b>	The Bidder shall supply a bid for Works in the Schedule of Supply
<b>ITB 12.1</b>	The currency of the bid and payment is either in USD or any other convertible currency to Samoan Tala(ST\$)

<b>ITB 13.1</b>	<ul style="list-style-type: none"> <li>List of Past &amp; Current contracts or supply of goods similar to this Tender; and</li> <li>Table of Personnel &amp; Key Personnel/Position's Curriculum Vitae.</li> </ul>
<b>ITB 15.1</b>	The Bid Validity Period shall be 3 months from the date on which the Samoa Tenders Board opens the Bids.
<b>ITB 16.1</b>	Bids shall include a bid security in the form of a Bank guarantee or a valid certified Bank Cheque from a reputable Bank.
<b>ITB 16.2</b>	Amount of Bid Security is ST1,000.00
<b>ITB 17.1</b>	In addition to the original of the bid, the number of copies is: <b>2</b>

#### **D. Submission and Opening of Bids**

<b>ITB 18.1</b>	Bidders must not submit their bids electronically or by mail.
<b>ITB 19.1</b>	<p>For bid submission purposes only, bids must be addressed as follow:</p> <p><i>“Bid No SAMEPC 11/2018 - Tenders for Supply of Equipment for Hydro Power Stations Communication and SCADA System Project”</i></p> <p>The Secretary  Samoa National Tenders Board  Ministry of Finance  Level 4 Central Bank Building  <u>Apia</u>  <u>SAMOA</u></p> <p>The deadline for bid submission is:</p> <p>Date: 26th March 2018  Time: <b>10:00am</b></p>
<b>ITB 22.1</b>	<p>The bid opening shall take place at the address below immediately after bid closing at:</p> <p>Date: Monday 26th March 2018  Time: 11:00am  Ministry of Finance  Level 4 Central Bank of Samoa Building  Apia  Samoa</p>

### **E. Evaluation of Bids**

<b>ITB 23.2</b>	The Bid Evaluation Committee shall be composed of representatives from: <ul style="list-style-type: none"><li>• Electrical Power Corporation</li><li>• Ministry of Finance; and the</li><li>• Attorney General's Office.</li></ul>
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### **F. Award of Contract**

<b>ITB 35.1</b>	<i>15 Working days</i> after the receipt of notification of award from the Principal.
<b>ITB 36.1</b>	<i>15 Working days</i> after the receipt of notification of award from the Principal. The Successful Bidder must provide all policies prior to the Commencement Date.



## **Section 4- Bid Forms & Evaluation Criteria**

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### **Table of Criteria**

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#### **1. BID OFFER**

- 1.1 Signed form of Bid with Bid Price  
[Bid Offer must be signed by an authorised personnel and must note Bidders Bid Price]
- 1.2 Schedule of Prices and Bill of Quantities (BOQ)  
[Rates and Prices for all goods must be clearly set out. This Schedule shall be marked and attached to the Final Contract as SCHEDULE 1: Schedule of Prices and Bill of Quantities]
- 1.3 Delivery Schedule  
[Delivery Schedule indicates the time-frames in which the success bidder is expected to supply the goods. This Schedule shall be marked and attached to the Final Contract as SCHEDULE 2: Delivery Schedule]
- 1.4 Schedule of Summary of Costs  
[Summary of Costs shall provide the breakdown in accordance to the payment methods of the contract. This Schedule shall be marked and attached to the Final Contract as SCHEDULE 3: Summary of Costs]

#### **2. QUALIFICATION**

##### **2.1 Eligibility**

- 2.1.1 Valid Business License  
[Bidders must submit a valid business licenses demonstrating a valid business activity for the performance of the Contract]
- 2.1.2 Bid Security (\$1,000)  
[Bidders must submit a Bid Security in the form and amount specified in the Bidding Document]
- 2.1.3 Joint Ventures (JV) are required to supply a letter of existing agreement of JV  
[Bidders bidding as a Joint Venture must submit documents verifying Joint Venture]

##### **2.2 Pending Litigation**

- 2.2.1 Pending Litigation  
[Bidders must clearly indicate whether or not they are involved in any Litigation. If Bidders do not have any pending litigation they must indicate it so, if Bidders have

pending litigation, then Bidders must list the pending litigation(s) and provide a brief description of the nature of the litigation the Bidder is involved.]

## **2.3 Financial Situation**

### **2.3.1 Historical Financial Performance**

[Bidders must submit audited financial statements or financial evidence acceptable to the Principal, demonstrating the current soundness of the Bidder]

### **2.3.2 Financial Resources**

[Bidders must demonstrate, access to, or availability of, financial resources and other financial means to meet the financial requirements of the contract, a line of credit from a reputable bank and/or liquid assets to the value of **\$50,000.00**]

## **3. TECHNICAL PROPOSAL**

### **3.1 Performance and Capacity**

#### **3.1.1 List of Past & current contracts or supply of goods similar to this Tender.**

[Bidder must submit a list of all past & current contracts or supply of goods similar to this Tender, clearly identifying the purchaser's name (Ministry (other than the Ministry of Police and Prisons Service) or other Company they supplied or supplying) and year(s) of supply of goods].

### **3.2 Personnel**

#### **3.2.1 List of Personnel & Curriculum Vitae.**

[Bidder must utilize the Table provided in the Bidding Forms to list Bidder's personnel. Bidder must provide corresponding curriculum vitae for key positions]

## **4. LETTER OF ACCEPTANCE**

[For the Principal's use only]

# 1. BID OFFER

## 1.1- Signed form of Bid with Bid Price

**TO:** The Secretary  
Ministry of Finance  
Level 4, Central Bank of Samoa Building  
Apia  
**SAMOA**

**SAMEPC 11/2018 - SUPPLY OF EQUIPMENT FOR HYDRO POWER STATIONS  
COMMUNICATION AND SCADA SYSTEM**

**OFFER:**

I/WE offer to execute the Contract For the Supply of EQUIPMENT for the Hydro Stations Communication and SCADA System Project, in accordance with the Conditions of Contract accompanying this Bid for the Contract Price of .....*[amount in numbers]*, .....*[amount in words]*.....*[name of currency]*.

I/We understand that you are not bound to accept the lowest or any Bid you receive.

I/WE am/are not participating as Bidders in more than one Bid in this bidding process.

I/WE agree to abide by this Bid for a Bid Validity Period of three **(3) months** from the date it is opened by the Samoa Tenders Board, and agree that it remains binding on us and may be accepted at any time before the Bid Validity Period expires.

Unless and until a formal Contract is prepared and executed, this Bid, together with the written acceptance thereof, will not in any way form or constitute a binding contract between the Ministry and I/US.

I/WE further understand that all costs of and incidental to the preparation and lodgement of this Bid by me/us shall be borne by me/us and that I/WE am/are not entitled under any circumstances to recover any of these costs from the Ministry.

Bidder's name(s):  
.....

Bidder's Address:  
.....

Telephone: ..... Fax: .....  
Email:.....

Authorised signature(s):  
.....

Date: .....

## 1.2 - Schedule of Prices and Bill of Quantities (BOQ)

### **SCHEDULE 1** **[Schedule of Prices and Bill of Quantities]**

SCHEDULE OF SUPPLY								
ORIGINAL CONTRACT								
Lot #	Unit No.	Unit Description/Name	Unit	Quantity	Unit Price	Total Price	Comments/Part Reference	
		<b>MW Links</b>			CIF	CIF		
		<b>Link 1: Tafitoala - Mt Fiamoe</b>						
1	1	MW Equipment	Unit	2			MW Equipment with capacity of 10Mbps. Frequency Band: 1350 - 1550MHz. Availability: 99.999%. 2VDC, 24VDC, 48VDC and 230VAC power supply options; In built Mux which can handle E1 interfaces, 4-wire E&M interfaces, FXS and FXO interfaces.	
	2	Antennas	Unit	2			Antennas for the both sites	
	3	Feeder Cables	LS	1			Enough cables for the link installation	
	4	Connectors	LS	1			Connectors for the installation	
	5	Tower mount brackets	LS	1			To mount antennas	
	6	Earthing Kit	Unit	2			For earthing	
	7	Lighting protector	Unit	2			To protect equipment from lighting	
	8	Jumper cables	LS	1			For equipment connections	
	9	Accessories	LS	1			Necessary accessories to complete installation	
	10	Installation and Commissioning	LS	1			Installation, testing, commissioning of link	
		Sub Total						
			<b>Link 2: Mt Fiamoe - Mt Vaea</b>					
	1	1	MW Equipment	Unit	2			MW Equipment with capacity of 10Mbps. Frequency Band: 1350 - 1550MHz. Availability: 99.999%. 12VDC, 24VDC, 48VDC and 230VAC power supply options; In built Mux which can handle E1 interfaces, 4-wire E&M interfaces, FXS and FXO interfaces.
2		Antennas	Unit	2			Antennas for the both sites	
3		Feeder Cables	LS	1			Enough cables for the link installation	
4		Connectors	LS	1			Connectors for the installation	
5		Tower mount brackets	LS	1			To mount antennas	
6		Earthing Kit	Unit	2			For earthing	
7		Lighting protector	Unit	2			To protect equipment from lighting	
8		Jumper cables	LS	1			For equipment connections	
9		Accessories	LS	1			Necessary accessories to complete installation	
10		Installation and Commissioning	LS	1			Installation, Testing and commissioning of link	
		Sub Total						
			<b>Link 3: Vailoa - Fiaga</b>					
1		1	MW Equipment	Unit	2			MW Equipment with capacity of 10Mbps. Frequency Band: 1350 - 1550MHz. Availability: 99.999%. 12VDC, 24VDC, 48VDC and 230VAC power supply options; In built Mux which can handle E1 interfaces, 4-wire E&M interfaces, FXS and FXO interfaces.
	2	Antennas	Unit	2			Antennas for the both sites	
	3	Feeder Cables	LS	1			Enough cables for the link installation	
	4	Connectors	LS	1			Connectors for the installation	
	5	Tower mount brackets	LS	1			To mount antennas	
	6	Earthing Kit	Unit	2			For earthing	
	7	Lighting protector	Unit	2			To protect equipment from lighting	
	8	Jumper cables	LS	1			For equipment connections	
	9	Accessories	LS	1			Necessary accessories to complete installation	
	10	Installation and Commissioning	LS	1			Installation, testing and commissioning of link	
		Sub Total						
			<b>SCADA RTU</b>					
	2	1	RTU Box For Vailoa and Tafitoala Hydro Stations	Unit	2			IP56 Stainless Steel boxes to include RTU, switch, power supplies suitable for enclosed equipment along with 4-hour battery back up (EPC will provide 240Vac to box); RTU and switch must be ruggedized and conformal coated, suitable for use in non-airconditioned environments prevailing in Samoa; RTU must have: 16MBytes FLASH ROM,4MBytes CMOS RAM (onboard battery backed),4kBytes EEPROM; DNP3 communication protocol with min database size of 1,000 point and 20,000DNP3 events;min two Ethernet ports with Level Three routing capability and at least one RS485 serial port; USB diagnostic port
		Completion/Delivery Time (Days)						
		Prices should be CIF (exclusive of duties and VAGST) and should be seafreight price for overseas suppliers.						
		Delivery (wks) = arrival date to EPC site minus date of award [Should be within 4-6 weeks from date of award]						
		Unit Prices should be valid for 90 days, EPC reserves the right to increase or reduce quantities of goods with successful bidder						
		We may submit an addendum before bid closing date!						
		Award based on lowest responsible bidder and fastest delivery						

## SITES LOCATION COORDINATES

Site Name	Latitude	Longitude
Tafitoala	13°58'9.54"S	171°047'29.61"W
Mt Fiamoe	13°55'25.08"S	171°47'48.52"W
Mt Vaea	13°51'31.80"S	171°46'27.60"W
Vailoa	13°44'1.84"S	172°18'35.73"W
Fiaga	13°53'5.39"S	171°53'5.48"W

## Mast Type

Tafitoala	Mount on powerhouse
Mt Fiamoe	35m Lattice Tower
Mt Vaea	25m Lattice Tower
Vailoa	Mount on powerhouse
Fiaga	30m Lattice Tower (existing)

## SCOPE OF WORKS

### Lot 1: Supply, Install and Commissioning of MW Equipment

- Supply MW equipment, fittings and accessories to complete the MW links from:
  - Tafitoala to Mt Fiamoe
  - Mt Fiamoe to Mt Vaea.
  - Vailoa to Fiaga
- Supply feeder RF cables, antennas, connectors and accessories for all MW links as per Schedule of Supply
- Supply mounting brackets, earthing kit, lightning protectors, jumper cables and accessories to complete the installation of all indoor/outdoor MW equipment
- Supply programs, software, manuals in electronic format and programme cables for equipment as per the schedule of Supply
- Provide licenses for all software and programmes
- Supply power back up supplies for all equipment
- Install all MW links equipment/antennas to produce the required outputs

- Test all links and equipment to comply with the expected/required outputs.
- Commission the MW links to comply with the expected output and outcomes.

**Lot 2: Supply of SCADA RTU**

- Supply and Install RTU enclosures which include RTU, switches, power supplies with 4 hour battery backup. Refer Schedule of Supply (BOQ) for more details

*[This Schedule shall be attached as Schedule 1 to the Contract and form part of the Contract]*

## 1.3 - Delivery Schedule

**SCHEDULE 2**  
**[Delivery Schedule]**

<b>Issue</b>	<b>Rate</b>	<b>Date</b>
<b>1</b>	<b>Supply of 100% Materials and Equipment and Services as per Schedule 1</b>	<b>01 May 2018</b>
<b>2</b>	<b>Completion of Project</b>	<b>30th May 2018</b>

*[This Schedule shall be attached as Schedule 2 to the Contract and form part of the Contract]*

1.4 – Schedule of Summary of Costs

**SCHEDULE 3**

<b>Issue</b>		<b>Rate</b>	<b>Value</b>
<b>1</b>	Upon execution of contract	10% of the total contract price	
<b>2</b>	Upon satisfactory receipt by Purchaser of 100% of material and equipment and Rendering of Correct Invoice by Supplier	40% of the total contract price	
<b>3</b>	Upon satisfactory completion of the scope of works to commissioning stage and Rendering of Correct Invoice by Supplier	40% of the total contract price	
<b>4</b>	Upon satisfactory performance of achieving the desired outcome and reaching the warrantee period.	10% of the total contract price (retention) for 12 months	



## 2. QUALIFICATION

### 2.1 – Eligibility

#### 2.1.1 Valid Business License

*[Bidders must submit a valid business licenses demonstrating a valid business activity for the performance of the Contract.]*

#### 2.1.2 Bid Security

*[Bid Security maybe provided in the form of a certified Bank Cheque or a Bank Guarantee from a reputable bank. In the event that the Bidder opts to use a Bank Guarantee, the following format will be used by the Bank issuing the Guarantee.]*

#### **Bid Security Bank Guarantee**

*[Banks Name, and issuing branch or Office]*

**Beneficiary:** *[Name and Address of Principal]*

**Date:** *[Date]*

We have been informed that *[name of the Bidder]* (hereinafter called “the Bidder”) has submitted to you its bid dated *[insert date of Bid]* (hereinafter called “the Bid”) for the execution of *[name of Contract]* under Invitation for Bid. Furthermore, we understand that according to your conditions, bids must be supported by a bid guarantee.

At the request of the Bidder, we *[Name of Bank]* hereby irrevocably undertake to pay you the sum of *[amount in figures] [(amount in words)]* upon receipt by us of your first demand in writing accompanied by a written statement stating that the Bidder is in breach of its obligation(s) under the bid conditions, because the Bidder:

- (a) has withdrawn its Bid during the period of bid validity specified in the Bid Documents, three (3) months; or
- (b) does not accept the correction of errors in accordance with the Instructions to Bidders (hereinafter “the ITB”); or
- (c) having been notified of the acceptance of its Bid by the Principal during the period of bid validity, (i) fails or refuses to execute the Contract Agreement, or (ii) fails or refuses to furnish the performance security, in accordance with the ITB.

This guarantee will expire:

- (a) if the Bidder is the successful Bidder, upon our receipt of copies of the Contract Agreement signed by the Bidder and the Principal; and the performance security issued to you;
- (b) if the Bidder is not the successful Bidder, upon the earlier of (i) our receipt of a copy of your notification to the Bidder of the name of the successful Bidder; or (ii) *[insert number of days]* after the expiration of the Bidder's bid.

*[Authorized Signature]*

.....

*[Bank Seal]*

### 2.1.3 Join Ventures (JV)

*[Bidder must provide Joint Venture Agreement and/or documents verifying the Joint Venture].*

### 2.2.1 Pending Litigation

*[Bidder must indicate in a form of a written statement as to whether or not they are currently involved in (a) litigation, if so details of the nature of (the) litigation(s) must be specified].*

### 2.3.1 Historical Financial Performance

*[Bidders must submit audited financial statements or financial evidence acceptable to the Principal, demonstrating the current soundness of the Bidder].*

### 2.3.2 Financial Resources

*[Bidders must demonstrate, access to, or availability of, financial resources and other financial means to meet the financial requirements of the contract, a line of credit from a reputable bank and/or liquid assets to the value of [please insert amount of line of credit/liquid asse*

## 3. TECHNICAL PROPOSAL

### 3.1.1 Performance and Capacity

*[Bidder must submit a list of all past & current contracts or supply of goods similar to this Tender, clearly identifying the purchaser's name (Ministry (other than the Ministry of Police*

*and Prisons Service) or other Company the Bidder supplied or is supplying goods) and year(s) of supply of goods]*

### 3.2.1 List of Personnel & Curriculum Vitae

<b>LIST OF PERSONNEL</b>		
<b>Key Positions Technical/ Managerial Staff</b>		
<b>Name</b>	<b>Position</b>	<b>Task Assigned</b>
<b>Support Staff</b>		

*[Bidders must provide a list of personnel and their corresponding Curriculum Vitae]*



**Government of Independent State of Samoa**

**CONTRACT FOR THE SUPPLY**  
**AND OF GOODS AND RELATED SERVICES**

Between:

**THE GOVERNMENT OF THE INDEPENDENT STATE OF SAMOA**  
**(“the Client”)**

And:

**[Insert name of the Supplier]**  
**(“the Supplier”)**

**[Insert month and year]**

**CONTRACT FOR SUPPLY OF [INSERT THE NAME OF THE GOODS AND SERVICES]**

**THIS CONTRACT** is made on the .....day of.....2014

**BETWEEN:** **THE GOVERNMENT OF THE INDEPENDENT STATE OF SAMOA** acting by and through the **[INSERT WHO HAS AUTHORITY TO SIGN]** of the **[INSERT THE PROCURING ENTITY]** (“the Client”);

**AND:** **[INSERT THE NAME OF SUPPLIER]** a duly registered company having its main office at **[INSERT ADDRESS FOR REGISTERED OFFICE]** (“the Supplier”).

**WHEREAS**

- A. the Client is desirous to enter into a contract for the provision of the Goods and Services as specified within this Contract.
- B. the Client as a result of a Public Tender has selected and agreed to appoint the Supplier to supply the Goods and carry out the Services as described in this Contract.
- C. the Supplier has agreed to supply the Goods and carry out the Services subject to the terms of this Contract and such specifications, directions and instructions from the Client through its agent, the Client’s Representative, who shall be responsible for supervising the execution of the Services.

**NOW THIS DEED WITNESSETH:**

**1. INTERPRETATION**

- 1.1 The "Contract" comprises this Agreement and any amendments to it specifically agreed to in writing by the Client and the Supplier. Any previous correspondence or verbal agreements shall be subject to and are superseded by the terms of the Contract.
- 1.2 In the Contract, unless the context otherwise requires:
  - (a) ‘**Commencement Date**’ means the commencement date of the Services in accordance with sub-clause 2.2;
  - (b) ‘**Completion Date**’ means the date at which all Services required to be performed under this Contract are completed in accordance with
  - (c) ‘**Contract Date**’ means the execution date of this Contract;
  - (d) ‘**Contract Price**’ means the agreed price set out at clause 9, for completing the Services in accordance with this Contract;

- (e) “**day**” means calendar day;
- (f) “**delegate**” means the person for the time being holding, occupying or performing the duties of, the office of the Supplier which is empowered to perform any function or to exercise any power of the Delegate under the Contract, the name of which office and the current occupant of which is set out in Annexure (**insert**).
- (g) “**intellectual property**” includes all copyright rights, all rights in relation to inventions (including patent rights), registered and unregistered trademarks, registered designs, confidential information (including trade secrets and know how) and circuit layouts, and all other rights resulting from intellectual activity in the industrial, scientific, literary or artistic fields;
- (h) ‘**Goods**’ means the Goods specified in the Schedule of the Contract  
;
- (i) ‘**month**’ means a calendar month;
- (j) “**parties**” means the Client and the Supplier;
- (k) ‘**premises**’ means the Client’s main Office situated as specified in the Schedule of the Contract;
- (l) ‘**Client’s Representative**’ is specified in the Schedule of the Contract or anyone acting in his or her stead. The Client’s Representative will be responsible for the coordination of activities under this Contract for receiving and approving the Goods and dealing with any other works associated with this Contract.
- (m) ‘**Services**’ means the Services specified in the Schedule of the Contract;
- (n) ‘**Support personnel**’ means the personnel to be supplied by the Supplier under the terms of this contract in order to supply the Goods and services in accordance with the terms of this contract;
- (o) ‘**Writing**’ means any representation of words, figures or symbols capable of being rendered in a visible form;

1.3 In the Contract, unless the context otherwise requires: words importing one gender include any other gender; words importing the singular include the plural and vice versa; reference to a person includes a body politic, a body corporate and a natural person; and headings are for guidance only and shall not affect the interpretation of the clauses to which they refer.

1.4 Where there is any inconsistency between the terms and conditions and the Annexures attached to this Contract, the Schedule of the Contract Shall prevail.

**2. CONTRACT PERIOD**

2.1 This Contract shall be for a term specified in the Schedule of the Contract.

2.2 The Commencement and Completion date for this Contract shall be as specified in the Schedule of the Contract.

**3. SALES AND PURCHASE OF GOODS**

3.1 The Supplier agrees to sell , and the Client agrees to purchase the Goods in accordance with the terms and conditions of this Contract;

3.2 The Supplier undertakes that at the time of the passing of property in the Goods:

(a) The Supplier has the absolute right to sell the Goods; and

(b) The Goods are free from any charge or encumbrance in favor of a third party not declared or known to the Client at the time of the passing of ownership.

*The quality of the Goods*

3.3 The Supplier guarantees that the Goods as:

i) free from defect;

ii) must be of merchantable quality; and

iii) must be fit for its purpose.

**4. SCHEDULE OF SUPPLY OF GOODS AND SERVICES**

4.1 The Supplier shall supply the Goods in accordance with the standards and quality required by the Client.

4.2 The Supplier shall provide standard packing of the Goods as required, to prevent from damage or deterioration during transit to their final destination, as indicated in this Contract.

4.3 The Supplier shall perform its obligations under this Contract with all skills, care and diligence and in an efficient and professional manner in accordance with the terms and conditions of this Contract.

4.4 The Supplier shall comply with the time frame(s) for the supply of the goods as set out in Annexure 2 of this Contract.

- 4.5 The Supplier shall liaise with the Client's Representative in relation to the supply of the Goods and the Supplier must comply with any reasonable requests made by the Representative in relation to the supply of the Goods.
- 4.6 Upon delivery to the final destination and acceptance by the Client, the Supplier shall provide the documents specified in the Schedule of this Contract:

**5. INSTALLATION AND MAINTENANCE MANUALS**

- 5.1 With respect to all devices supplied by the Supplier to the Client, the Supplier shall provide the Client with one (1) copy of installation and maintenance manuals upon delivery of the Good to the Client.

**6. INSPECTION, REJECTION AND ACCEPTANCE**

*The Goods*

- 6.1 The Client may, prior to the supply of the Goods by the Supplier to the Client and with reasonable notice to the Supplier, inspect any and all Goods that are to be supplied by the Supplier.
- 6.2 The Client's representative shall have the power to reject any and all Goods to be supplied by the Supplier where the Client's representative inspect the Goods or any of its associated materials or equipment if these are found not to be in accordance with the Contract. After delivery the Client may reject the Goods or any of its associated materials or equipment for any non-conformity with the Contract.
- 6.4 The Client shall not be liable to pay for rejection of the Goods or its associated materials or equipment or for any damages or costs arising from inspection or rejection unless the damage or costs caused by the Client's action/s or omission to act to safeguard the Good.

*The Services*

- 6.5 The Supplier shall be deemed to have satisfied himself/herself before tendering as to the correctness and sufficiency of his tender for the Services and the Contract Price.
- 6.6 The Client may inspect the performance and outcome of the Services at any time and for that purpose the Supplier shall, at reasonable times during work hours, give the Client's Representative access to the Premises where the Services are being performed. If the Services do not meet their purpose or are not in accordance with the Contract, the Principal may by notice in writing require the Supplier to make good any defects arising from poor workmanship at no additional cost to the Client.



- 6.7 The Supplier is obligated to remedy any defects when requested by the Principal for the duration of the term of Contract (Commencement Date to the Completion Date), and for a further time after the Completion Date specified in the Schedule of the Contract.
- 6.8 Where the Supplier fails to remedy a defect in the performance of the Services, complete the Services, or make good any defects arising from poor workmanship, within fourteen (14) days after notification by the Client under this clause, the Client may perform or have performed the necessary work and recover the cost from the Supplier without prejudice to any other rights or remedies the Client may have.

## **7. PASSING OF PROPERTY**

- 7.1 Property in, and risk of loss, or damage to the Goods shall pass to the Client:
- (a) Upon completion of assembling the Goods and to the satisfaction of the Client; and
  - (b) Upon presentation of an acknowledgement in writing of receipt of the Goods by the Client to the Supplier,
- thereby passing the property in, and risk of loss or damage of the Goods to the Client.

## **8. WARRANTY**

- 8.1 The warranty periods for each of the Goods, its associated materials and equipment shall be effective from the date in which the Goods are supplied and delivered.
- 8.2 If the Client gives notice of any defect or omission discovered in the Goods during the warranty periods, the Supplier must correct that defect or omission without delay and at no cost to the Client.
- 8.3 The Supplier must meet all costs of, and incidental to the discharge of its warranty obligations, including but not limited to any packing, freight, and disassembly and reassembly costs.
- 8.4 Goods supplied should be covered by manufacturer's warranty for **at least 12 months** from the date of delivery to the Client.
- 8.5 Any defects will be corrected by the Supplier without any cost to the Client within the time specified in the schedule of the Contract from the date of notice by Client.
- 8.6 This clause shall survive expiration or termination of this contract.

## **9. CONTRACT PRICE AND PAYMENTS**

### *Contract Price*

- 9.1 The total price for this Contract is an amount not exceeding **the amount specified in the schedule of the Contract** and any relevant taxes (“the Contract Price”).
- 9.2 The total Contract price covers the supply and delivery of the Goods to the timeframe(s) set out at Annexure 2 of this Contract.

### *Payment Instalment*

- 9.3 The Client shall pay to the Supplier a percentage of the Contract Price in an amount specified in the Schedule of the Contract after signing of the contract, against review and acceptance of international freight and full cover insurance from Manufacturers yard to port of Apia, review and acceptance of Warranty Terms and Conditions,.
- 9.4 The Client shall pay to the Supplier a percentage of the Contract Price in an amount specified in the Schedule of the Contract after final testing at a place specified in the Schedule of the Contract and handover of the Approved Warranty Documents, Manuals, Consumables and all other tooling necessary and;
- (i) upon satisfaction of the Client’s Representative that the activities have been completed and the outputs produced within the time frames as stated in the contract; and
  - (ii) the Client receives from the Supplier a correctly rendered invoice.
- 9.5 A correctly rendered invoice shall:
- (a) specify the Goods requested by the Client, supplied and delivered by the Supplier; and
  - (b) Approved and certified as correct by the Client.
- 9.6 Payment of the Contract Price shall be paid into the Nominated Bank Account of the Supplier no later than thirty (30) days of submitting an invoice in accordance with clause 9.5.
- 9.7 The Supplier’s Nominated Bank Account is that specified in the Schedule of the Contract:
- 9.8 The Supplier acknowledges that the Services must be wholly completed in accordance with the Contract before the Supplier becomes entitled to payments under this Contract.
- 9.9 Without derogating from any other right the Client may have, the Client may be entitled to defer payment the last payment amount of the Contract Price as

stated in clause 9.4 above or any part thereof until the Supplier has completed the Services to the satisfaction of the Client.

9.10 The instalment payments in percentage under clause 9.4 to the Supplier shall not be taken as evidence against or as an admission by the Client of acceptance of the Goods but shall be taken to be payment on account only.

## **10. ASSIGNMENT**

10.1 The Supplier must not, without the consent in writing of the Client, assign its rights under the Contract.

## **11. SUBCONTRACTING**

11.1 The Supplier must not, without the consent in writing of the Client, subcontract the whole or any part of the performance of the Contract.

11.2 The Supplier will be liable to the Client for the acts and omissions of any sub Supplier as if they were the acts and omissions of the Supplier.

## **12. APPLICABLE LAW**

12.1 The Contract will be governed by, and construed in accordance with, the law in force as specified in the Schedule of the Contract.

12.2 The Supplier shall comply with any Act of Parliament, regulation, ordinance, local law, and by-law or of any authority that has jurisdiction over the Premises or the performance by the Supplier of Services under this Contract.

## **13. TERMINATION**

### ***Termination by the Client***

13.1 Without prejudice to its rights at common law, the Client may at any time and without having to provide any reasons, give the Supplier five (5) days written notice to terminate this Contract.

13.2 The Client may terminate this Contract where the Supplier:

- (a) Commits an act of insolvency or comes under any form of insolvency administration, or suffers any execution against its assets; or
- (b) Fails to proceed at a rate of progress so as to ensure the due and proper completion of the Contract; or
- (c) Fails to take action to remedy a breach of any other obligation under the Contract within seven (7) days of being notified by the Client requiring the Supplier to remedy/rectify the breach; or

(d) Assigns its rights otherwise than in accordance with the requirements of the Contract.

13.3 Where, before termination of the Contract under sub-clause 13.1, the Client has made any payment in advance on account of the contract price to the Supplier, the total amount of that payment shall be repaid by the Supplier to the Client on termination and, if not repaid shall be recoverable by the Client from the Supplier as a debt or deductible by the Client from any outstanding payments to the Supplier.

#### ***Termination by the Supplier***

13.4 The Supplier may terminate this Contract, by not less than seven (7) calendar days' written notice to the Client, in case of the occurrence of any of the events specified in paragraphs (a) and (b) of this Clause.

(a) If the Client fails to pay any money due to the Supplier pursuant to this Contract and not subject to dispute, within seven (7) calendar days after receiving written notice from the Contractor that such payment is overdue;

(b) If the Client is in material breach of its obligations pursuant to this Contract and has not remedied the same within seven (7) days (or such longer period as the Supplier may have subsequently agreed in writing) following the receipt by the Client of the Supplier's notice specifying such breach.

#### **14. LIQUIDATED DAMAGES**

14.1 If a party to the Contract (in this clause referred to as "the defaulting party") defaults in their performance of the Contract, the other party (in this clause referred to as "the non-defaulting party") shall be entitled to claim point five per cent (0.05%) of the total contract value for each week of the default period.

14.2 The non-defaulting party shall only be entitled to claim up to a total of ten per cent (10%) of the total contract value for a default by the defaulting party pursuant to clause 14.1

14.3 Where the default consists in the delay of the Goods due to reasons beyond the control of either of the parties, then the damages in clause 14.1 cannot be claimed.

#### **15. INDEMNITY**

15.1 Subject to the provisions of the Contract, the Supplier must at all times indemnify the Client, its officers, employees and agents (in this clause referred to as "those indemnified") from and against any loss (including legal costs and

expenses on a solicitor/own client basis), or liability, reasonably incurred or suffered by any of those indemnified arising from any claim, suit, demand, action or proceeding by any person against any of those indemnified where such loss or liability was caused by any wilful, unlawful or negligent act or omission of the Supplier, its officers, employees, agents or sub-contractors in connections with this Contract.

15.2 The rights of the principal to be indemnified under this Clause is in addition to and not exclusive of, any other right, power or remedy provided by law.

**16. WAIVER**

16.1 A waiver by a party in respect of any breach of a provision of the Contract shall not be taken to be a waiver in respect of any continuing or subsequent breach of that provision, or breach of any other provision. Failure by a party to enforce a provision of the Contract shall not be construed as a waiver of the provision or a waiver of any breach of the provision.

**17. NOTICE**

17.1 Notice under the Contract may be served in respect of the Client upon addressed to the Secretary:

Samoa National Tenders Board  
Level 4, Central Bank of Samoa Building  
Apia, Samoa

and in respect of the Supplier, the ..... and served on the Suppliers registered office at

.....

17.2 Any notice, request or other communication is to be delivered by hand or sent by pre-paid post or transmitted electronically, and if it is sent or transmitted electronically a copy is to be sent to the addressee by pre-paid post.

17.3 A notice, request or other communication shall deem to be received:

- (a) if delivered by hand, upon delivery;
- (b) if sent by pre-paid post, upon the expiration of 2 working days after the date on which it was sent; and
- (c) if transmitted electronically, upon receipt by the sender of an acknowledgment that the communication has been properly transmitted to the recipient.

**18. PERFORMANCE SECURITY**

18.1 The Contractor shall upon execution of the Contract deliver to the Client a Performance Security in a form approved by the Client to ensure performance of the Contractor's obligations and performance under this Contract. The Performance Security shall be ten percent (10%) of the total Contract Price

**19. DISPUTE RESOLUTION**

19.1 Any dispute arising out of or in relation to the Contract shall, if not resolved by negotiation between the parties, be referred to a single Arbitrator, if the parties agree upon one, or failing agreement as to a single Arbitrator, an Arbitrator appointed under the hand of the President for the time being of the Law Society of Samoa. Any Arbitration shall be conducted in accordance with the Arbitration Act 1976 (Samoa) and the Arbitrator's decision shall be final.

**20. VARIATION**

20.1 No modification, variation or waiver of the Contract shall be binding unless it is writing and signed by both parties.

**21. FORCE MAJEURE**

21.1 "Force Majeure" refers to any event, including, but not limited to, wars, strikes, epidemics, civil disturbances, natural disasters, freight embargoes, or inclement weather, that is unforeseeable and beyond the reasonable control of either Party, the occurrence and effect of which is unavoidable and insurmountable.

21.2 Should the supplier, due to an occurrence of Force Majeure, fail to perform this Contract in full or in part, they shall, in light of the effect of Force Majeure, be exempted from all or some of its responsibilities hereunder.

21.3 If a Force-Majeure situation arises, the Supplier shall promptly notify the purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the Client in writing, the Supplier shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by Force-Majeure event.

21.4 If the performance of the Contract is substantially prevented, hindered or delayed for a single period of more than thirty (30) days or an aggregate period of more than sixty (60) days on account of one or more events of Force Majeure during the currency of the Contract, the parties will attempt to develop a mutually satisfactory solution, failing which either party may terminate the Contract by giving notice to the other.

**22. ENTIRE CONTRACT**

22.1 The Contract replaces and supersedes all representation, negotiations and agreements pertaining to the Good and the Services. The entire contract shall consist of:

- (a) Contract; and
- (b) Annexures 1, 2.

**23. AUTHORITY TO SIGN THE CONTRACT**

23.1 Both parties jointly warrant that the person signing on behalf of the Client and the person signing on behalf of the Supplier have the requisite authority to do so.

**24. COUNTERPARTS CLAUSE**

24.1 The parties may execute this Contract in multiple counterparts, each of which constitutes an original, and all of which, collectively, constitute only one agreement. The signatures of all of the parties need not appear on the same counterpart, and delivery of an executed counterpart signature page by facsimile is as effective as executing and delivering this Agreement in the presence of the other parties to this Agreement. This Agreement is effective upon delivery of one executed counterpart from each party to the other parties. This clause shall not apply if counterparts not required.

**25. SUPPLIERS ACKNOWLEDGEMENT**

25.1 The Supplier acknowledges that before entering into this Contract, the Supplier was given a copy of the Contract and is aware of right to seek independent legal advice on its terms if the supplier so desires, and given reasonable opportunity to take such advice.

25.2 The Supplier also warrants that the representative who will be executing this Contract on Behalf of the Supplier has all the proper authority to execute this Contract.

25.3 The Supplier now signs this Contract in agreement to all terms and conditions set out herein.

**IN WITNESS WHEREOF** this Contract has been executed the day and year first above written.

**SIGNED** by ..... , the )  
..... for and on behalf of ) .....  
..... )

In the presence of:-

.....  
**(Name)**

.....  
**(Designation)**

**SIGNED** by..... )  
the ..... for and on behalf of the ) .....  
Supplier )

In the presence of:

.....  
**(Name)**

.....  
**(Designation)**



***Special Conditions of Contract***

The following Conditions of the Contract shall supplement and /or amend the General Conditions of Contract (GCC). Where there is a conflict, the provisions herein shall prevail over those in the GCC.

<u>INTERPRETATION</u>	
<b><u>Clause 1.1 (h)</u></b>	[please insert definition of Goods]
<b><u>Clause 1.1 (k)</u></b>	[please insert the location of the Client’s main Office]
<b><u>Clause 1.1 (l)</u></b>	[please insert the Clients Representative]
<b><u>Clause 1.1 (m)</u></b>	[please insert the services associated with the goods]
<u>CONTRACT PERIOD</u>	
<b><u>Clause 2 (2.1)</u></b>	[please insert the term of the contract]
<b><u>Clause 2 (2.2)</u></b>	The Commencement Date for this Contract shall be [inset] (“the Commencement Date”); and shall be completed by [insert] (“the Completion Date”) or such other time and date agreed to in writing by parties.
<u>SCHEDULE OF SUPPLY OF GOODS AND SERVICES</u>	
<b><u>Clause 4.6</u></b>	<ul style="list-style-type: none"> <li>(i) Copies of the Supplier’s invoice showing goods’ description, quantity, unit price, and total amount;</li> <li>(ii) Copies of the packing list identifying contents of each package;</li> <li>(iii) Manufacturer’s or supplier’s warranty certificate;</li> <li>(iv) Certificate of origin; and</li> <li>(v) Certificate of quality.</li> </ul>
<u>INSPECTION, REJECTION AND ACCEPTANCE</u>	
<b><u>Clause 6.7</u></b>	The Supplier is obligated to remedy any defects when requested by the Principal for the duration of the term of Contract (Commencement Date to the Completion Date), and for a further twelve (12) months after the Completion Date
<u>WARRANTY</u>	
<b><u>Clause 8.5</u></b>	[inset number of days] or 30 days
<u>CONTRACT PRICE AND</u>	

<u>PAYMENTS</u>	
<u>Clause 9.1</u>	The Contract Price is [insert the amount] inclusive of VAGST.
<u>Clause 9.3</u>	The Client shall pay [insert percentage of Contract Price] i.e. 10% 40% 2 <sup>nd</sup> payment as per Schedule 3; 40% 3 <sup>rd</sup> payment as per Schedule 3;
<u>Clause 9.4</u>	The Client shall pay [insert the percentage of Contract Price] i.e. 40% as per Schedule 3 Summary of Costs.
<u>Clause 9.7</u>	The Supplier's Nominated Bank Account is:  Account Name: [insert] Account Number: [insert] Name of Bank: [insert] Address of Bank: [insert]
<u>APPLICABLE LAW</u>	
<u>Clause 12.1</u>	The law in force shall be the law of the Independent State of Samoa

### **ANNEXURE 1**

The detail description of the Goods is as follows:

**[Insert]**

### **ANNEXURE 2**

The Service shall be executed in accordance with the Programme below:

[insert]